

PROFESSIONAL QUALIFICATIONS

Justin R. Martin, MAI, CCIM

Employment

Partner - Bruckner, Tillett & Rossi, Inc. d/b/a Bruckner, Tillett, Rossi, Cahill & Associates, a real estate appraisal and consulting firm located in Rochester, New York; September 2014 to present.

Staff Appraiser - Bruckner, Tillett & Rossi, Inc. d/b/a Bruckner, Tillett, Rossi, Cahill & Associates; September 2007 to September 2014.

Permanent Member of the City of Rochester Board of Assessment Review (5-year term): 2013-2018

Professional

Awarded the MAI designation (2014) by the Appraisal Institute

Awarded the CCIM designation (2016) by the CCIM Institute

New York State Certified General Real Estate Appraiser #46-50070. Expires July 10, 2021

Chairman of City of Rochester Board of Assessment Review (2017, 2018)

President of the Greater Rochester District of the Upstate Chapter of the Appraisal Institute (2017-2018)

Education

State University of New York, College at Brockport - Bachelor of Science – 2005
Major – History, Minor - Anthropology

Qualified as Expert Witness

New York State Supreme Court

Other Related Courses and Seminars Successfully Completed

Sponsored by the Appraisal Institute

General Appraiser Income Approach (Part 1) – September 2008

General Appraiser Income Approach (Part 2) – March 2010

General Appraiser Site Valuation & Cost Approach – March 2009

General Appraiser Market Analysis & Highest & Best Use – October 2009

General Appraiser Sales Comparison Approach – June 2010

General Appraiser Report Writing & Case Studies – February 2011

National Uniform Standards of Professional Appraisal Practice Update – April 2011, 2014, 2017

Advanced Income Capitalization – August 2011

Advanced Concepts & Case Studies – March 2012

Appraisal Institute General Comprehensive Exam – Passed December 2012

Case Studies in the Valuation of Upstate NY Real Estate – June 2017

Eminent Domain & Condemnation – June 2017

Small Hotel/Motel Valuation: Limited-Service Lodging – June 2017

Appraising Automobile Dealerships – June 2019

Sponsored by the CCIM Institute

CI101: Financial Analysis for Commercial Investment Real Estate – April 2015

CI102: Market Analysis for Commercial Investment Real Estate – October 2015

CI103: User Decision Analysis for Commercial Real Estate – September 2016

CI104: Investment Analysis for Commercial Real Estate – May 2016

CCIM Comprehensive Exam – Passed October 2016

Scope of Assignments

Real estate appraisal, feasibility, and consultation reports for many types of commercial, industrial, and residential related properties. These include retail, office, industrial, apartments, special purpose, condominiums, and undeveloped land. Areas of concentration include most parts of Upstate New York.

The function of the assignments is generally to serve clients in mortgage financing, estate, buying/selling decisions, condemnation settlements and tax certiorari matters.

The following is a list of property types appraised and/or assisted with the appraisal of:

- Land
- Mixed-Use Properties
- Multi-family
- Gravel/Sand Mining
- Restaurants
- Residential Subdivision
- Waste Water Treatment Facilities
- Multi-Tenant Retail
- Nurseries/Greenhouses
- Movie Theaters
- Car Washes
- Branch Banks/ATMs
- Warehouse
- Waterfront Properties
- Campgrounds
- Government Buildings
- Sports Facilities
- Private Country Clubs
- Auto Dealerships
- Ground Leases
- Professional & Medical Office
- Resort Properties
- Easements
- Proposed Construction
- Schools/Education
- Ice Rinks
- Net Leased Properties
- Cold Storage
- Houses of Worship
- Independent Living Facilities
- Marinas
- Hotels
- Golf Courses
- Flex Buildings/Light Manufact.
- Warehouse/Distribution Buildings
- Manufactured Housing Communities
- Medical & Professional Office
- Orchards/Crop
- Gas Stations
- Lumber Yards
- "Big Box" Retail
- Distribution
- Agricultural
- Self-Storage
- Assisted Living Facilities